

SSI Investment Grade Strategy



Year	Investment Grade Gross Return	Investment Grade Net Return	VOS1 BofA ML IG Bonds	Investment Grade 3-Yr Std Dev	VOS1 3-Yr Std Dev	Number of Portfolios	Internal Dispersion	Composite Assets (\$MM)	Firm Assets (\$MM) ¹	% of non-fee paying portfolios
1999	27.78%	27.36%	11.61%	—	—	2	*	\$185	\$458	0%
2000	-5.54%	-5.92%	3.01%	—	—	5	*	\$241	\$609	0%
2001	-6.75%	-7.11%	-0.11%	14.10%	11.44%	3	*	\$251	\$693	0%
2002	-1.29%	-1.54%	-3.57%	11.75%	11.04%	4	*	\$266	\$931	0%
2003	12.76%	12.30%	11.51%	6.78%	7.56%	4	*	\$299	\$1,514	0%
2004	4.59%	4.22%	4.69%	4.85%	5.09%	4	*	\$303	\$1,448	0%
2005	1.38%	0.96%	0.54%	4.99%	4.39%	2	*	\$30	\$1,161	0%
2006	11.64%	11.07%	7.29%	5.07%	4.31%	2	*	\$37	\$1,307	0%
2007	8.44%	7.85%	7.89%	5.00%	4.92%	1	*	\$9	\$1,111	0%
2008	-9.43%	-9.97%	-15.15%	7.83%	10.01%	2	*	\$14	\$1,120	0%
2009	26.60%	25.85%	28.59%	8.79%	11.07%	2	*	\$11	\$1,183	0%
2010	6.10%	5.62%	7.35%	9.72%	11.55%	3	*	\$33	\$1,405	0%
2011	-3.61%	-4.80%	-3.56%	8.28%	8.07%	2	*	\$19	\$1,394	0%
2012	10.04%	8.98%	9.96%	7.90%	7.79%	1	*	\$22	\$1,476	0%
2013	28.38%	27.09%	24.24%	8.16%	7.96%	2	*	\$34	\$1,689	0%
2014	15.46%	14.35%	16.08%	7.80%	7.51%	1	*	\$29	\$1,593	0%
2015	2.32%	1.31%	3.57%	9.07%	8.49%	2	*	\$5	\$1,291	10%
2016	8.66%	7.72%	15.51%	9.61%	9.47%	2	*	\$4	\$1,404	14%

The disclosures on the following pages are an integral part of the composite presentation.

Compliance Statement

SSI Investment Management, Inc. ("SSI") claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. SSI has been independently verified for the periods January 1, 2000 through December 31, 2016 by The Spaulding Group. The verification report(s) is/are available upon request.

Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. Verification does not ensure the accuracy of any specific composite presentation.

Definition of the Firm

SSI Investment Management was established in 1973 and is a Registered Investment Advisor based in Los Angeles, CA. SSI manages assets in domestic and global capital markets. SSI acquired the assets of Frole, Revy Investment Co., Inc. and its composites as of March 1, 2009. SSI is 100% employee owned and is not affiliated with any parent organization nor does SSI have any subsidiaries. SSI applies quantitative disciplines and fundamental research in its management of alternative and traditional portfolios for institutional and high net-worth investors. SSI manages separate accounts, limited partnerships and acts as sub-advisor to mutual funds.

Policies

SSI's policies for valuing portfolios, calculating performance, and preparing compliant presentations is available upon request.

The Composite & Benchmark

The SSI Investment Grade Convertible Strategy began January 1, 1999 while the composite was created September 1, 2013 when SSI modified its Investment Grade composite by adding two more Investment Grade composites to properly address the clients varying investment guidelines. Accounts are now in a composite that reflects their investment guidelines. The SSI Investment Grade Convertible Strategy invests in investment grade and up to 25% non-investment grade convertible securities. The composite contains fully discretionary accounts including those no longer with the firm. The composite may include accounts invested in investment grade convertible preferred shares up to generally 25% of the portfolio. SSI believes a performance comparison versus the BofA Merrill Lynch Investment Grade Convertible Bond Index ("V0S1") is appropriate. The V0S1 measures all Investment Grade US Convertible bonds (as stated by BoA ML). SSI may not hold all convertibles in the V0S1 and may also hold convertibles that are not included in the V0S1. The Strategy may be less diversified than the V0S1. The volatility of this strategy may be greater than the volatility of the V0S1 as the strategy may hold a smaller number of positions than the Index, may include investment grade convertible preferred securities, and non-investment grade convertible securities. The return, if any, above the V0S1 is dependent upon SSI's discretionary management. Any other indices shown are not necessarily comparable to SSI's Investment Grade Convertible Strategy. These are widely recognized market indices that are shown for informational purposes only. The composite name was formally known as SSI Outright Investment Grade Convertible Strategy from 1/1/1999 – 3/31/2016 and on 4/1/2016 the new composite name became the SSI Investment Grade Convertible Strategy.

Investment Management Fees

Returns are presented gross and net of management fee. Actual results of an individual account may be materially different from the performance shown herein because of differences in inception date, transaction and related costs, restrictions, fees and other factors. All performance is based in U.S. dollars and reflect, on a percentage basis for each of the periods indicated: (a) the net increase (decrease) of all SSI Investment Grade Convertible Strategy portfolios, dollar-weighted, including adjustments for unrealized gains and losses, the reinvestment of dividends and other earnings, the deduction of investment costs except any separate custodial or related fees, time-weighted to adjust for additions and withdrawals, and (b) the net increase (decrease) of the V0S1.

Net performance is reduced by SSI's actual investment management fees and model fees (2015). 1% annual fee is used for any model fees. Gross performance does not include deduction of SSI's investment management fees.

If performance is gross of management fees, client's actual return will be reduced by the management fees and any other expenses which may be incurred in the management of an investment advisory account. See SSI's Form ADV, Part 2A for a complete description of the investment advisory fees customarily charged by SSI. As an example, an account with an initial \$1,000,000 investment on January 1, 2003, earning a recurring 5% semi-annual gross return (10.25% annualized), and paying a .5% semi-annual management fee (1% annual fee) would have grown to \$1,340,096 on a gross of fees basis and \$1,300,392 on a net of fees basis by December 31, 2005 (3 years).

The disclosures on the following pages are an integral part of the composite presentation.

List of Composites

A list of the Firm's composite descriptions is available upon request.

Fee Schedule

SSI Investment Grade Convertible Strategy charges a 1% fee annually computed on the average of the 3 months ending valuation.

Internal Dispersion

Internal dispersion is calculated using the asset-weighted standard deviation of annual gross-of-fees returns of those portfolios that were included in the composite for the entire year. For those years when less than six portfolios were included in the composite for the full year, no dispersion measure is presented.

Additional Disclosure

*5 or less portfolios in composite for entire year

¹Firm assets prior to 2009 do not include the composite assets from Frolely Revy.

3 Year annualized ex-post standard deviation is not presented for 1999-2000 because 3 year annualized returns are not available.

Performance prior to January 1, 2000 does not comply with the GIPS standards.

SSI acquired Frolely Revy and its composites as of March 1, 2009. Prior to the acquisition, Frolely Revy claimed GIPS compliance for the periods of 1983-2008 and was independently verified by Ashland Partners & Co.

Investors must assess the suitability of any particular investment opportunity and carry out any due diligence that they require in relation to the strategy or investments or individual holdings of the strategies that SSI manages. In doing this, investors should seek separate advice. It should not be assumed that recommendations made will be profitable and any investment is at risk of loss. This summary represents the views of the portfolio managers as of the date noted at the beginning of this document. Any holdings mentioned in the accompanying summary are from its stated strategy. Portfolio holdings are subject to change without notice and are not intended as recommendations of individual securities. The information in this article is not intended to be personalized recommendations to buy, hold or sell investments. The information, statements, views and opinions included in this article are based on sources (both internal and external sources) considered to be reliable, but no representation or warranty, express or implied, is made as to their accuracy, completeness or correctness. Such information, statements, views and opinions are expressed as of the date of this article, are subject to change without further notice and do not constitute a solicitation for the purchase or sale of any investment referenced in the article. Changes in any assumptions may have a material impact on the results. Due to various risks and uncertainties, actual events or projected results may differ materially from those reflected in the document.

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